U.S. SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

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### FORM 10-QSB

Quarterly Report under Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended March 31, 2000

Commission file number 10039

eB2B COMMERCE, INC.

(Exact name of small business issuer as specified in its charter)

NEW JERSEY

22-2267658

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification Number)

29 WEST 38TH STREET NEW YORK, NY 10018

(Address of Principal Executive Office)

### (212) 868-0920

(Issuer's telephone number, including area code)

DYNAMICWEB ENTERPRISES, INC. 271 ROUTE 46 WEST BLDG F SUITE 209 FAIRFIELD, NEW JERSEY 07004 (Former Name & Address)

Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the past 12 months (or for such shorter period that the issuer was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. YES [X] NO []

As of May 10, 2000, there were 12,479,558 shares of Common Stock, 0.0001 par value, of the issuer outstanding.

Transitional Small Business Disclosure format Yes No X

Introduction

### PART I

### FINANCIAL INFORMATION

## ITEM 1. CONDENSED FINANCIAL STATEMENTS

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INTRODUCTORY NOTE

(the "Combined Company"). Pursuant to the Agreement and Plan of Merger between the Company and eB2B, the shareholders of the Company retained their shares in the Company, while the shareholders of eB2B received shares, or derivative securities convertible into common stock, of the Company representing approximately 88% of the Combined Company, on a fully diluted basis. eB2B is engaged in business-to-business e-commerce. After the merger, the Company changed its Cusip number and its ticker symbol to `EBTB'. For more information relating to the merger or eB2B, a Registration Statement (Form S-4) relating to the merger was filed with the Securities and Exchange Commission on March 20, 2000 and became effective March 22, 2000. The transaction was accounted for as a reverse acquisition.

The reverse acquisition was accounted for as a purchase business combination in which eB2B is the accounting acquirer and the Company is the legal acquirer. As a result of the reverse acquisition, the financial statements on a go forward basis will be that of the accounting acquirer (eB2B), the net assets of the legal acquirer (the Company) will be revalued and the purchase price will be allocated to those assets acquired and liabilities assumed.

Subsequent to the merger on April 18, 2000, the Company was required to file a quarterly financial statement (on 10-QSB) under the Securities Exchange Act of 1934, as amended ("Securities Exchange Act"), for the quarter ended March 31, 2000. In that the merger was completed after March 31, 2000, the financial statements and other information contained in this Form 10-QSB are reflective of business operations of the Company, and do not include the financial information of eB2B. The Combined Company will begin to report combined financial results for the quarter ended June 30, 2000.

### eB2B COMMERCE, INC.

### CONDENSED BALANCE SHEETS

<TABLE> <CAPTION>

(CAP 110N)	MARCH 31, 2000	SEPTEMBER 30, 1999
ASSETS	(UNAUDITED)	
<\$>	<c></c>	<c></c>
CURRENT ASSETS	÷ 1 412 000	A 41.0.000
Cash and cash equivalents	\$ 1,413,000	\$ 418,000
Accounts receivable, net of allowance for doubtful accounts	CCC 000	C07 000
of \$107,000 and \$102,000	666,000	627,000
Prepaid expenses and other current assets	74,000	40,000
TOTAL CURRENT ASSETS	2,153,000	1,085,000
PROPERTY AND EQUIPMENT, less accumulated depreciation		
of \$288,000 and \$208,000	460,000	459,000
OTHER ASSETS		
Patents and trademarks, less accumulated amortization of \$25,000 and \$19,000	17,000	23,000
Customer list, less accumulated amortization of \$67,000 and \$57,000	33,000	43,000
Software costs, less accumulated amortization of \$152,000 and \$113,000	221,000	73,000
Cost in excess of fair value of net assets acquired, net of accumulated	720,000	126 000
amortization of \$97,000 and \$72,000 Other assets	738,000 9,000	436,000 14,000
other assets	9,000	14,000
TOTAL OTHER ASSETS	1,018,000	589,000
	\$ 3,631,000	\$ 2,133,000
LIABILITIES AND STOCKHOLDERS' EQUITY		
CURRENT LIABILITIES		
Current portion of capital lease obligations	\$ 59,000	\$ 32,000
Loans payable	2,000,000	
Accounts payable	471,000	305,000
Accrued expenses Other current liabilities	721,000	396,000
Deferred revenue	85,000	12,000 95,000
Defetted tevende		
TOTAL CURRENT LIABILITIES	3,336,000	840,000
CAPITAL LEASE OBLIGATIONS, net of current portion	27,000	24,000
CAFILAL BEASE OBLIGATIONS, NET OF CUITERE POLCION		
STOCKHOLDERS' EQUITY		
Preferred stock - par value to be determined with each issue: 5,000,000 shares		
authorized		
Series A, 6% cumulative, convertible preferred stock, aggregate liquidation		
value \$1,787,500, \$.001 par value, 0 and 1,375 shares issued and outstanding at March 31, 2000 and September 30, 1999		1,110,000
Series B, 6% cumulative, convertible preferred stock, aggregate liquidation		1,110,000
value \$650,000, \$.001 par value, 0 and 1,500 shares issued and outstanding		
at March 31, 2000 and September 30, 1999		1,027,000
Common stock, \$.0001 par value, 50,000,000 shares authorized;		, , , ,
4,087,048 and 2,637,076 shares issued and outstanding at March 31, 2000		
and September 30, 1999		
Additional paid-in capital	12,977,000	8,508,000
Unearned portion of compensatory stock options	(44,000)	(78,000)
Accumulated deficit	(12,665,000)	(9,298,000)
		1 260 000
TOTAL STOCKHOLDERS' EQUITY	268,000	1,269,000

## eB2B COMMERCE, INC.

### CONDENSED STATEMENTS OF OPERATIONS (UNAUDITED)

<TABLE> <CAPTION>

	MA	NTHS ENDED RCH 31,	MAI	NTHS ENDED RCH 31,
	2000	1999	2000	1999
<\$>	<c></c>	<c></c>	<c></c>	<c></c>
REVENUES Transaction/subscription processing Consulting services Network development	\$ 370,000 482,000 172,000  1,024,000	\$ 205,000 355,000 142,000  702,000	\$ 751,000 856,000 425,000  2,032,000	\$ 345,000 697,000 199,000 
COST OF REVENUES Transaction/subscription processing Consulting services Network development	210,000 203,000 109,000  522,000	142,000 216,000 74,000 432,000	394,000 423,000 201,000 1,018,000	260,000 416,000 140,000 816,000
GROSS PROFIT	502,000	270,000	1,014,000	425,000
EXPENSES Marketing and selling General and administrative (including a \$653,000 write-down of assets for the three and six months ended March 31, 2000)	440,000	 372,000 425,000	880,000	721,000
Merger related expenses	780,000		780,000	
Research and development	276,000	97,000	477,000	192,000
	3,098,000	894,000	4,433,000	1,725,000
LOSS FROM OPERATIONS OTHER INCOME INTEREST (EXPENSE) INCOME AND OTHER, NET	(2,596,000) 89,000 (34,000)	(624,000)  2,000	(3,419,000) 89,000 (37,000)	(1,300,000) 
NET LOSS	(2,541,000)	(622,000)	(3,367,000)	(1,282,000)
DIVIDENDS ON CUMULATIVE PREFERRED STOCK, INCLUDING IMPUTED DIVIDENDS OF \$414,000 AND \$558,000 FOR THE THREE MONTHS AND SIX MONTHS ENDED MARCH 31, 1999, RESPECTIVELY, AND \$73,000 FOR THE SIX MONTHS ENDED MARCH 31, 2000.		(450,000)	(97,000)	(614,000)
NET LOSS ATTRIBUTED TO COMMON				
STOCKHOLDERS	\$(2,541,000)	\$(1,072,000)	\$(3,464,000)	\$(1,896,000) =======
NET LOSS PER COMMON SHARE BASIC AND DILUTED	\$ (0.66)	\$ (0.46)	\$ (0.99) ======	\$ (0.82)
WEIGHTED AVERAGE NUMBER OF COMMON SHARES OUTSTANDING, BASIC AND DILUTED	3,855,875	2,351,737	3,505,786	2,320,370

  |  |  |  || See accompanying notes to condensed financial | statements. | 3 |  |  |

## eB2B COMMERCE, INC.

## CONDENSED STATEMENTS OF CASH FLOWS (UNAUDITED)

	SIX MONTHS ENDED MARCH 31,	
	2000	1999
<\$>	<c></c>	 <c></c>
OPERATING ACTIVITIES:		
Net loss	\$(3,367,000)	\$(1,282,000)
Adjustments to reconcile net loss to net cash		
used in operating activities: Gain on sale of assets	(2,000)	(15 000)
Provision for bad debts	(2,000) 187,000	(15,000)
Depreciation and amortization	173,000	72,000
Write-down of assets	653,000	
Stock options issued for compensation	34,000	86,000
Options and shares issued for services	221,000	
Increase (decrease) in cash and cash equivalents attributable to changes in operating assets and liabilities:		
Accounts receivable, net		(296,000)
Prepaid expenses and other current assets	(34,000)	(14,000)
Other assets	5,000	
Accounts payable	166,000	
Accrued expenses Other current liabilities	482,000 (12,000)	
Deferred revenue	(12,000)	
Detetted tevenue	(10,000)	
Net cash used in operating activites	(1,730,000)	(887,000)
INVESTING ACTIVITIES:		
Acquisition of property and equipment	(40,000)	(19,000)
Acquisition of patents and trademarks		(8,000)
Proceeds from sale of property, net of selling expense	5,000	
Increase in software costs	(187,000)	(65,000)
Net cash provided by (used in) investing activities	(222,000)	97,000
FINANCING ACTIVITIES: Proceeds from loans	2,000,000	
Proceeds from idens Proceeds from exercise of common stock options and warrants	917,000	
Proceeds from issuance of preferred stock and warrants	J17,000	795,000
Payment of long-term debt		(187,000)
Payment of capital lease obligation	(27,000)	
Proceeds from issuance of common stock	57,000	
Loans from stockholders/officers		100,000
Net cash provided by financing activities	2,947,000	708,000
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	995,000	
CASH AND CASH EQUIVALENTS, beginning of period	418,000	290,000
CASH AND CASH EQUIVALENTS, end of period	\$ 1,413,000	\$ 208,000

</TABLE>

See accompanying notes to condensed financial statements.

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### eB2B COMMERCE, INC.

# NOTES TO CONDENSED FINANCIAL STATEMENTS (UNAUDITED)

NOTE A. BASIS OF PRESENTATION AND OTHER MATTERS

On April 18, 2000, eB2B Commerce, Inc., a Delaware corporation ("eB2B") merged with and into DynamicWeb Enterprises, Inc., a New Jersey corporation (the "Company"), with the surviving company using the name "eB2B Commerce, Inc." (the "Combined Company"). Pursuant to the Agreement and Plan of Merger between the Company and eB2B, the shareholders of the Company retained their shares in the Company, while the shareholders of eB2B received shares, or derivative securities convertible into common stock, of the Company representing approximately 88% of the Combined Company, on a fully diluted basis. The transaction was accounted for as a reverse acquisition.

The reverse acquisition was accounted for as a purchase business combination in which eB2B is the accounting acquirer and the Company is the legal acquirer. As a result of the reverse acquisition, the financial statements on a go forward basis will be that of the accounting acquirer (eB2B), the net assets of the legal acquirer (the Company) will be revalued and the purchase price will be allocated to those assets acquired and liabilities assumed. In that the merger was completed after March 31, 2000, the financial statements and other information contained herein are reflective of business operations of the Company, and do not include the financial information of eB2B.

The accompanying unaudited condensed financial statements have

been prepared in accordance with generally accepted accounting principles for interim financial information (and with the instructions to Form 10-QSB and Article 3 of Regulation S-B). Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for fair presentation have been included.

The balance sheet at September 30, 1999 has been derived from the audited financial statements at that date but does not include all the information and footnotes required by generally accepted accounting principles for complete financial statements. For further information, refer to the audited financial statements and footnotes thereto included in the annual report on Form 10-KSB.

The Company provides services and software that facilitate business-to-business e-commerce between buyers and sellers. The Company's services include the provision of the necessary infrastructure and operational services to facilitate electronic transactions between buyers and sellers and consulting services to businesses that wish to build and/or operate their own e-commerce infrastructure.

#### NOTE B. LOSS PER SHARE

Basic earnings (loss) per share is computed by dividing net income (loss) by the weighted average number of common shares outstanding during the period. Diluted earnings (loss) per share is computed by dividing net income (loss) by a diluted weighted average number of common shares outstanding during the period. Such dilution is computed using the treasury stock method for the assumed conversion of stock options, warrants and other convertible securities whose exercise price was less than the average market price of the common shares during the respective period, and certain additional dilutive effect of exercised, terminated and cancelled stock options.

For the six and three month periods ended March 31, 2000 and 1999, diluted weighted-average common and common equivalent shares outstanding were the same as basic weighted-average common and common equivalent shares as all common share equivalents were antidilutive given that the Company had a net loss for these periods.

Options and warrants to purchase 1,027,277 and 901,606 common shares at March 31, 2000 and 1999, respectively, were excluded from the computation of diluted earnings per share because of their antidilutive effect caused by the net loss during such periods.

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#### eB2B COMMERCE, INC.

# NOTES TO CONDENSED FINANCIAL STATEMENTS (UNAUDITED)

### NOTE C. SOFTWARE COSTS

Costs relating to the conceptual formulation and design of software are expensed as research and development. Costs incurred subsequent to establishment of technological feasibility to produce the finished product are generally capitalized. Technological feasibility was established when a product design and a working model were completed. Capitalized software costs, including certain license fees, are amortized by the straight-line method over a maximum of three years or the expected life of the product whichever is less.

NOTE D. USE OF ESTIMATES

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

NOTE E. SUPPLEMENTAL DISCLOSURE OF NON-CASH INVESTING AND FINANCING ACTIVITIES

	MARCH 2000	H 31, 1999
<s> Equipment acquired under capital lease</s>	<c> \$ 57,000</c>	 <c> \$</c>
Conversion of Series A preferred shares to common stock	\$1,110,000	\$
Conversion of Series B preferred shares to common stock	\$1,027,000	\$
Dividends accrued and converted to common stock	\$ 157,000	\$
Issuance of 80,000 shares of common stock as additional purchase price consideration for prior acquisition	\$ 980,000	\$

</TABLE>

During the quarter ended March 31, 2000, the Company issued 80,000 shares of common stock valued at \$980,000 as additional purchase price consideration for a prior acquisition. The Company recorded the \$980,000 as Cost in excess of fair value of net assets acquired. The Company reviewed the assets previously acquired, primarily a customer list, and determined the fair value of such assets as of March 31, 2000 to be approximately one-third of the shares issued. The determination was based primarily upon the current and expected revenues from such customers. Accordingly the Company recorded a \$653,000 write-down. The remaining \$327,000 will be amortized over twenty months starting April 1, 2000.

During the period ended December 31, 1999 all 1,375 shares of Series A and 1,500 shares of Series B cumulative, convertible preferred stock, issued and outstanding at September 30, 1999, were converted into 1,073,888 shares of common stock.

## NOTE F. SUBSEQUENT EVENTS

On April 18, 2000, pursuant to an Agreement and Plan of Merger, dated December 1, 1999, as amended by Amendment No. 1, dated as of February 29, 2000 (the "Merger Agreement"), the Company merged with eB2B, a company engaged in business-to-business e-commerce. Pursuant to the Merger Agreement, each share of common stock of the Company remained outstanding and each share of eB2B capital stock was exchanged for the equivalent of 2.66 shares of the Company's common stock. In addition, each share of eB2B preferred stock was exchanged for a like share of preferred stock in the Company. In accordance with the terms of the Merger Agreement, eB2B shareholders own approximately 88% of the Combined Company, on a fully diluted basis. The transaction is a tax-free merger and reorganization. The transaction was accounted for as a reverse acquisition.

The reverse acquisition was accounted for as a purchase business combination in which eB2B was the accounting acquirer and the Company was the legal acquirer. As a result of the reverse acquisition, the financial statements on a go forward basis will be that of the accounting acquirer (eB2B), the net assets of the legal acquirer (the Company) will be revalued and the purchase price will be allocated to those assets acquired and liabilities assumed. In addition, the Combined Company's year-end will change to a calendar year ending December 31st.

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### eB2B COMMERCE, INC.

## NOTES TO CONDENSED FINANCIAL STATEMENTS (UNAUDITED)

NOTE F. SUBSEQUENT EVENTS (CONTINUED)

The Company entered into a loan agreement with eB2B, dated November 12, 1999, as amended by Amendment No. 1, dated November 19, 1999, as amended by Amendment No. 2 dated February 29, 2000 (the "Loan Agreement"). Details about the Merger Agreement and Loan Agreement are contained in the Company's financial statements as of September 30, 1999, included in Form 10-KSB and the registration statement on Form S-4.

Under the Loan Agreement, eB2B loaned the Company \$2,000,000 subject to certain conditions. The Company received \$250,000 in November 1999 and \$1,750,000 in December 1999. All loans under the Loan Agreement accrue simple interest at the rate of eight percent (8%) per year. The loans had a maturity date of May 12, 2000. The Loan Agreement contains standard termination provisions, as well as representations, warranties and covenants from the Company to eB2B. As of April 18, 2000, the above loans were deemed cancelled in connection with the merger.

As additional consideration for the loans, the Company also issued to eB2B warrants to purchase, under certain conditions, an aggregate of 7,500,000 shares of the Company's common stock at an exercise price of \$2.00 per share. As of April 18, 2000, the above warrants were deemed cancelled in connection with the merger.

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### eB2B COMMERCE, INC.

## NOTES TO CONDENSED FINANCIAL STATEMENTS (UNAUDITED)

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis should be read in conjunction with the financial statements included in this report and in conjunction with the description of the Company's business included in the Company's Form 10-KSB for the year ended September 30, 1999. It is intended to assist the reader in understanding and evaluating the financial position of the Company.

This discussion contains, in addition to historical information, forward looking statements that involve risks and uncertainty. The Company's actual results could differ materially from the results discussed in the forward-looking statements. Factors that could cause or contribute to such differences include those discussed in the Company's Form 10-KSB for the year ended September 30, 1999.

### GENERAL

On April 18, 2000, pursuant to an Agreement and Plan of Merger, dated December 1, 1999, as amended by Amendment No. 1, dated as of February 29, 2000 (the "Merger Agreement), DynamicWeb Enterprises, Inc. (the "Company") merged with eB2B Commerce, Inc. ("eB2B"), a company engaged in business-to-business e-commerce with the surviving company using the name "eB2B Commerce, Inc." (the "Combined Company"). Pursuant to the Merger Agreement, each share of common stock of the Company remained outstanding and each share of eB2B capital stock was exchanged for the equivalent of 2.66 shares of the Company's common stock. In addition, in accordance with the terms of the Merger Agreement, eB2B shareholders own approximately 88% of the Combined Company. The transaction is a tax-free merger and reorganization. The transaction was accounted for as a reverse acquisition.

The reverse acquisition was accounted for as a purchase business combination in which eB2B is the accounting acquirer and the Company was the legal acquirer. As a result of the reverse acquisition, the financial statements on a go forward basis will be that of the accounting acquirer (eB2B), the net assets of the legal acquirer (the Company) will be revalued and the purchase price will be allocated to those assets acquired and liabilities assumed. All costs associated with the merger have been expensed in the period incurred. In addition, the Combined Company's year-end will change to a calendar year ending December 31st.

### RESULTS OF OPERATIONS

The Company had revenues of \$1,024,000 for the three months ended March 31, 2000, compared to \$702,000 for the period in 1999, an increase of approximately \$322,000, or 46%. The Company had revenues of \$2,032,000 the six month period ended March 31, 2000, compared to \$1,241,000 for the same period in 1999, an increase of \$791,000 or 64%. The increase in revenues was chiefly associated with increased sales of the Company's new EDI/Internet products and services, which consisted primarily of transaction processing services offered through the Company's EDI service bureau and sales of consulting services.

#### (UNAUDITED)

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

Transaction/subscription processing revenues include initial subscription fees, and monthly transaction fees. These revenues for the three months ended March 31, 2000 were \$370,000, as compared to \$205,000 in the same period in 1999, an increase of \$165,000, or 80%. Transaction/subscription revenues recognized for the six month period ended March 31, 2000 were \$751,000 as compared to \$345,000 in the same period in 1999, an increase of \$406,000 or 118%. The increase is attributable to an increase in the initial subscription fees from customers who use the EDIxchange Suite of Services and an increase in monthly transaction fees from existing customers, as well as from the addition of new customers.

Consulting service revenues represent fees from EC consulting and contract computer programming. These revenues for the three months ended March 31, 2000 were \$482,000 as compared to \$355,000 for the same period in 1999, an increase of \$127,000, or 36%. Revenues for the six month period ended March 31, 2000 were \$856,000 as compared to \$697,000 for the same period in 1999, an increase of \$159,000 or 23%. The increase resulted from additional customers coupled with an increase in the average utilization of our consultants. There was approximately \$71,000 of revenues billed to E82B for consulting services performed during the quarter ended March 31, 2000.

Network development revenues primarily relate to the development of EDI maps, the reutilization of our EDI map library and the custom development of EDIxchangeOutsource, EDIxchangeBuy and EDIxchangeSell (extranets) from which the Transaction/subscription processing revenues are derived. Network development revenues for the three months ended March 31, 2000 were \$172,000 as compared to \$142,000 for the same period in 1999, resulting in an increase of \$30,000, or 21%. The revenues for the six months ended March 31, 2000 were \$425,000 as compared to \$199,000 for the same period in 1999, an increase of \$226,000 or 114%. This increase is attributable to the increased development and reutilization of EDI maps for customers using the EDIxchange Suite of Services and also the new customer setup of the EDIxchange Suite of Products. There was approximately \$51,000 of revenues billed to eB2B for network development projects during the quarter ended March 31, 2000.

Total cost of revenues for the three months ended March 31, 2000 increased to \$522,000 from \$432,000 in the same period in 1999, an increase of \$90,000 or 21%. Cost of revenues for the six month period ended March 31, 2000 increased to \$1,018,000 from \$816,000 in the same period in 1999, an increase of \$202,000 or 25%. A portion of the increase in cost of revenues is attributable to salary increases that took effect in the second and third quarters of fiscal 1999. The aggregate salary increase consists of the salary expense related to new employees and the normal course of business pay raises for all other employees at prevailing market rates. The increase is also attributable to increased costs for maintaining and upgrading equipment and communications.

Cost of transaction/subscription processing was \$210,000 for the three months ended March 31, 2000, compared to \$142,000 for the three months ended March 31, 1999, resulting in gross margins of 43% and 31%, respectively. Cost of transaction/subscription processing was \$394,000 for the six months ended March 31, 2000, compared to \$260,000 for the six months ended March 31, 1999, resulting in gross margins of 48% and 25%, respectively.

Cost of consulting service revenues was \$203,000 for the three months ended March 31, 2000, compared to \$216,000 for the three months ended March 31, 1999 resulting in gross margins of 58% and 39%, respectively. Cost of consulting service revenues was \$423,000 for the six months ended March 31, 2000, for a gross profit of \$433,000 and gross margin of 51%. This compares to cost of consulting service revenues of \$416,000 and a gross profit of \$281,000 or 40% for the same period in 1999.

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### eB2B COMMERCE, INC.

# NOTES TO CONDENSED FINANCIAL STATEMENTS (UNAUDITED)

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

Cost of network development revenues was \$109,000 for the three months ended March 31, 2000, for a gross profit of \$63,000 and gross margin of 37%. This compares to cost of network development revenues of \$74,000 for the three months ended March 31, 1999, resulting in a gross profit of \$68,000 and gross margin of 48%. Cost of network development revenues was \$201,000 for the six

months ended March 31, 2000, for a gross profit of \$224,000 and gross margin of 53%. This compares to cost of network development revenues of \$140,000 for the six months ended March 31, 1999, resulting in a gross profit of \$59,000 and gross margin of 30%.

Marketing and selling expenses were \$440,000 for the three months ended March 31, 2000 as compared to \$372,000 in the same period in 1999. For the six month period ended March 31, 2000, marketing and selling expenses increased \$159,000 from \$721,000 to \$880,000 in the same period in 1999. The increase is attributable to salaries for new hires and the costs of attendance at trade shows associated with the Company's efforts to market its EDI/Internet services. The increase is also a result of additional advertising expenses and the creation of a new division, customer satisfaction, to provide support for the Company's products.

General and administrative expenses were \$1,602,000 for the three months ended March 31, 2000 as compared to \$425,000 for the three months ended March 31, 1999. For the six month period ended March 31, 2000, general and administrative expenses increased \$1,484,000 from \$812,000 to \$2,296,000 in the same period in 1999. The increase in general and administrative expenses was due primarily to a \$653,000 write-down of Cost in excess of fair value of net assets acquired, a \$221,000 one time compensation expense in connection with options granted for consulting services provided to the Company, and an increase in general accrued expenses to account for contingencies.

During the quarter ended March 31, 2000, the Company issued 80,000 shares of common stock valued at \$980,000 as additional purchase price consideration for a prior acquisition. The Company reviewed the assets previously acquired, primarily a customer list, and determined that the fair value of such assets was approximately one-third of the value of the shares issued. The determination was based primarily upon the current and expected revenues from such customers.

Merger related expenses were \$780,000 for the three months ended March 31, 2000, as well as for the six month period. These expenses are comprised of professional fees and Securities Exchange Commission filing fees associated with the merger with eB2B.

Research and development expenses were \$276,000 for the three months ended March 31, 2000 as compared to \$97,000 for the three months ended March 31, 1999. For the six month period ended March 31, 2000, research and development expenses increased \$285,000 from \$192,000 to \$477,000 in the same period in 1999. The increase is attributable to hiring of additional staff and to higher compensation.

### LIQUIDITY AND CAPITAL RESOURCES

As of March 31, 2000, the Company had cash and cash equivalents of \$1,413,000 and total current assets of \$2,153,000.

The Company had a net loss of \$3,367,000 for the six months ended March 31, 2000 and net cash used in operating activities of \$1,730,000. The Company's cash flow for the six months ended March 31, 2000 was primarily funded by a \$2,000,000 loan from eB2B and by the exercise of options and warrants in the amount of \$917,000.

During the quarter ended March 31, 2000, the Company issued \$80,000 shares of common stock valued at \$980,000, as additional purchase price consideration for a prior acquisition.

During the quarter ended December 31, 1999, all 1,375 and 1,500 shares of Series A and Series B convertible preferred stock, respectively, were converted into 1,073,888 common shares.

### PART II. OTHER INFORMATION

### ITEM 1. LEGAL PROCEEDINGS

On December 17, 1999, Sands Brothers & Co., Ltd. commenced a civil action against the Company in the United States District Court for the Southern District of New York. The Company had retained Sands Brothers & Co., Ltd. under an agreement to provide financial advisory, corporate finance, and merger and acquisition advice. Sands Brothers & Co., Ltd. alleges that it is entitled to compensation under the agreement for introducing eB2B, the company with which the Company has merged with on April 18, 2000, to the Company. The Company disputes that Sands Brothers & Co., Ltd. is entitled to compensation. Sands Brothers & Co., Ltd. is suing the Company for breach of contract, unjust enrichment and other related causes of action arising from the allegations that it introduced eB2B to the Company. By its complaint, Sands Brothers & Co., Ltd. seeks an accounting, a declaratory judgment adjudging the respective rights under the agreement, and damages in an amount not less than \$3,500,000, plus interest, costs and attorney's fees. On January 6, 2000, the Company answered the compliant denying the material allegations contained therein. Discovery is now proceeding.

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### eB2B COMMERCE, INC.

# NOTES TO CONDENSED FINANCIAL STATEMENTS (UNAUDITED)

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITIES HOLDERS

A Special Meeting of the Shareholders of DynamicWeb Enterprises, Inc., a New Jersey corporation (the "Company"), was held on April 18, 2000.

As of the close of business on March 21, 2000, the record date for this meeting fixed by the Board of Directors, there were 4,084,850 shares of the Company's Common Stock, par value \$0.0001 per share, outstanding and entitled to be voted at the meeting. The holders of 2,653,016 shares or 64.9% of the shares of the Company's Common Stock outstanding and entitled to vote at the meeting were present at the meeting in person or by proxy.

The first item voted on by shareholders at the meeting was the proposal to ratify and approve the Agreement and Plan of Merger, between the Company and eB2B Commerce, Inc., a Delaware corporation ("eB2B"), dated December 1, 1999, as amended, as set forth in the Company's proxy/prospectus as filed with the Securities and Exchange Commission on a Form S-4 on January 24, 2000, as amended on March 20, 2000 (the "Proxy Statement"). The Agreement and Plan of Merger was ratified and approved with a total of 2,639,793 votes, or approximately 64.6% of the shares outstanding and entitled to vote.

The second item on the Agenda was the proposal to ratify and approve the amendment and restatement of the Company's certificate of incorporation to change the name of the Company, to increase the number of authorized shares of common stock, to authorize the creation of new series of preferred stock and to eliminate certain anti-takeover provisions, as set forth in the Company's Proxy Statement. The amendment and restatement of the Company's certificate of incorporation was ratified and approved by a total of 2,626,056 votes, or approximately 64.3% of the shares outstanding and entitled to vote.

The third item on the Agenda was the proposal to ratify and approve the 2000 Stock Option Plan as set forth in the Company's Proxy Statement. The 2000 Stock Option Plan was ratified and approved with a total of 2,568,444 votes, or approximately 62.9% of the shares outstanding and entitled to vote.

### ITEM 5. OTHER INFORMATION

On April 18, 2000, the Company merged with eB2B Commerce, Inc. ("eB2B"), a company engaged in business-to-business e-commerce, with the Combined Company using the name "eB2B Commerce, Inc." Pursuant to the Merger Agreement, each share of common stock of the Company remained outstanding and each share of eB2B capital stock was exchanged for the equivalent of 2.66 shares of the Company's common stock. In accordance with the terms of the Merger Agreement, eB2B shareholders own approximately 88% of the Combined Company. The transaction is a tax-free merger and reorganization. The transaction was accounted for as a reverse acquisition.

The reverse acquisition was accounted for as a purchase business combination in which eB2B was the accounting acquirer and the Company was the legal acquirer. As a result of the reverse acquisition, the financial statements on a go forward basis will be that of the accounting acquirer (eB2B), the net assets of the legal acquirer (the Company) will be revalued and the purchase price will be allocated to those assets acquired and liabilities assumed. In addition, the Combined Company's year-end will change to a calendar year ending December 31st.

### ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

(a) Exhibits

- 27 Financial Data Schedule (EDGAR filing only)
- (b) Reports on Form 8-K

Not applicable.

## SIGNATURES

In accordance with the requirements of the Securities Exchange of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

eB2B Commerce, Inc.
(Registrant)
By: /s/ Peter J. Fiorillo
Chief Executive Officer

May 15, 2000

May 15, 2000

By: /s/ Victor L. Cisario

Chief Financial Officer

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